

SUBMISSION FORM FOR 2010 MULTI-FAMILY AWARDS FOR EXCELLENCE

Deadline for Submission is July 20th, 2010
We regret that we cannot accept entries beyond this date

Examples of Award Categories *(Please see Rules for Submission for details on category criteria)*

Condos:

- . Best Mid-Atlantic Condominium Community
- . Best Mid-Atlantic Green Condominium Community
- . Best Mid-Atlantic Adaptive Reuse Condominium Community
- . Most Innovative Mid-Atlantic Condominium Community
- . Best Mid-Atlantic Neighborhood Impact Condominium Community

Apartments:

- . Best Mid-Atlantic High-Rise Apartment Community
- . Best Mid-Atlantic Garden Apartment Community
- . Most Innovative Mid-Atlantic Apartment Community
- . Best Mid-Atlantic Neighborhood Impact Apartment Community

Date form submitted: _____

Note: Please fill out a separate form for each award category you would like to submit. Attach additional sheets as necessary.

Award Category: _____

Project Name & Address: _____

Developer Name(s): _____

Architect/Designer: _____

Marketing Organization: _____

Nearest Metro station (please indicate approximate distance): _____

Structure Type:

- High Rise (9 stories and above)
- Mid-Rise (5-8 stories)
- Low-Rise/Garden (1-4 stories)

Project Status:

Year Completed: _____
 Date Marketing Began: _____
 Total Units: _____
 Total Units Sold/Leased: _____

Please list the unit mix, sizes and base prices of all unit types at your project:

Unit Type (eg: 1BR/1B)	# Units	Size (SF)*	Base Price**

*Includes only heated and cooled space within the unit.

**Current or most recent.

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In-Unit Amenities: (Please check all that apply)

Standard	Upgrade	Standard	Upgrade
<input type="checkbox"/>	<input type="checkbox"/> Carpeted Bedrooms	<input type="checkbox"/>	<input type="checkbox"/> Stainless Steel Appliances
<input type="checkbox"/>	<input type="checkbox"/> Hardwood Floors in main living areas	<input type="checkbox"/>	<input type="checkbox"/> Granite/Corian countertops
<input type="checkbox"/>	<input type="checkbox"/> Ceramic tile in kitchens/baths	<input type="checkbox"/>	<input type="checkbox"/> Walk-in closets
<input type="checkbox"/>	<input type="checkbox"/> Ceramic tile in entry area (foyer)	<input type="checkbox"/>	<input type="checkbox"/> Balcony/Terrace
<input type="checkbox"/>	<input type="checkbox"/> Crown Molding	<input type="checkbox"/>	<input type="checkbox"/> Fireplace
<input type="checkbox"/>	<input type="checkbox"/> Full-Size Washer/Dryer in unit	<input type="checkbox"/>	<input type="checkbox"/> 9'+ Ceiling Height
<input type="checkbox"/>	<input type="checkbox"/> Self-Cleaning Oven	<input type="checkbox"/>	<input type="checkbox"/> Advanced Wiring
<input type="checkbox"/>	<input type="checkbox"/> Dishwasher/Disposal	<input type="checkbox"/>	<input type="checkbox"/> Wall-to-wall carpeting
<input type="checkbox"/> Other (Please list): _____			

Project Amenities: (Please check all that apply)

<input type="checkbox"/> Swimming Pool	<input type="checkbox"/> Business Center
<input type="checkbox"/> 24 hour desk/concierge	<input type="checkbox"/> Media room/Theater
<input type="checkbox"/> Fitness Center/Room	<input type="checkbox"/> Controlled Access
<input type="checkbox"/> Club Room	<input type="checkbox"/> Party/Game Room
<input type="checkbox"/> Jacuzzi	<input type="checkbox"/> Storage
<input type="checkbox"/> Parking (please describe type of parking and number of spaces) _____	
<input type="checkbox"/> Other (Please list): _____	

Please provide information as to why we should consider this project as an award winner. In doing so, please refer to our criteria on the following pages.

In addition to completing this form, we request that you provide any **print** marketing materials available for the project for which you are submitting. At least one (preferably more) clear, digital photos are required on a CD or by e-mail in JPEG format. We regret that we cannot accept any DVD's, flash photography or videos. **Materials provided to Delta Associates will NOT be returned.**

If you need further information regarding the submission process, please contact Alyson Bode at
(703) 299-6363 or Alyson.Bode@DeltaAssociates.com

RULES FOR SUBMISSION

- Photos of property in JPEG format on a CD (we cannot accept videos or DVD's) as well as a sample of all print marketing materials must be submitted for consideration.
- Materials provided to Delta Associates will **not** be returned.
- **Deadline to submit all information is July 16th, 2010. We cannot accept entries beyond this date.**
- Please note: 9+ stories is considered a high-rise; 5-8 stories is considered mid-rise and 1-4 stories is considered low-rise/garden.
- All categories are comprised of Class A product.
- All submissions must be projects with 30+ units.
- Mid-Atlantic is defined as the Metro Areas of Washington, Baltimore and Philadelphia.

Apartment Award Categories Criteria for Submission:

Best Mid-Atlantic High-Rise/Mid-Rise Apartment Community

- Investment Grade, Class A product
- Above average absorption pace
- Occupancy began between July 2009 and June 2010
- Above average marketing program/materials
- Exceptional design

Best Mid-Atlantic Garden Apartment Community

- Investment Grade, Class A product
- Above average absorption pace
- Occupancy began between July 2009 and June 2010
- Above average marketing program/materials
- Exceptional design

Most Innovative Mid-Atlantic Apartment Community

- Investment Grade, Class A product
- Above average absorption pace
- Occupancy began between July 2009 and June 2010
- Above average marketing program/materials
- Unique design (interior and/or exterior) and innovative features and finishes

Best Mid-Atlantic Neighborhood Impact Apartment Community

- Investment Grade, Class A product
- Above average absorption pace
- Occupancy began between July 2009 and June 2010
- Above average marketing program/materials
- Apartment was built into an established community which had a positive impact

Condo Award Categories Criteria for Submission:

Best Mid-Atlantic Condominium Community

- Initial occupancy must be by July 2010
- A Delta representative must be able to take a walk-through and tour of the community and at least one unit
- Innovative and excellent design and features
- Prime location (within its metro area)
- Above average sales pace and prices
- 1st class marketing program

Best Mid-Atlantic Green Condominium Community

- LEED certified or uses green technology in construction
- Initial occupancy must be by July 2010
- A Delta representative must be able to take a walk-through and tour of the community and at least one unit
- Innovative and excellent design and features
- Prime location (within its metro area)
- Above average sales pace and prices
- 1st class marketing program

Best Mid-Atlantic Condominium Adaptive Reuse Community

- All or part of prior use was not residential (eg: office, hotel, industrial)
- Must be under construction or occupied by July 2010
- A Delta representative must be able to take a walk-through and tour of the community and at least one unit
- Innovative and excellent design and features
- Prime location (within its metro area)
- Above average sales pace and prices
- 1st class marketing program

Most Innovative Mid-Atlantic Condominium Community

- Must have begun marketing between July 2009 and June 2010
- A Delta representative must be able to take a walk-through and tour of the community and at least one unit
- Innovative and excellent design and features
- Prime location (within its metro area)
- Above average sales pace and prices
- 1st class marketing program
- Innovative design (interior and/or exterior)
- Any/all of the following: unique common areas/amenities, in-unit design/layout or community features

Best Mid-Atlantic Neighborhood Impact Condominium Community

- Condominium was built into an established community which had a positive impact
- Must be under construction or occupied by July 2010
- A Delta representative must be able to take a walk-through and tour of the community and at least one unit
- Innovative and excellent design and features
- Prime location (within its metro area)
- Above average sales pace and prices
- 1st class marketing program

To obtain more information regarding the 14th Annual Multi-Family Awards for Excellence, please contact Alyson Bode at (703) 299-6363 or Alyson.Bode@DeltaAssociates.com.

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