



Gregory H. Leisch, CRE

Founder & Chief Executive

Mr. Leisch founded Delta Associates in 1980 and serves as its Chief Executive. He has been active in the real estate business since 1970 as a consultant and advisor. His areas of specialization include expert testimony in litigation and arbitration, market analysis, environmental impairment, financial and fiscal impact analyses, and valuation of partial interests in real estate. He brings a practical, "bottom line" dimension to consulting services due to his previous experience as a board member of a real estate development company and current role as a trustee of a public real estate investment trust.

Prior to founding Delta Associates, Mr. Leisch was Senior Vice President of GA/Partners/Arthur Andersen (formerly Gladstone Associates) where he started the firm's appraisal practice. He also serves as a university lecturer in matters of urban planning and development economics and has published several books and hundreds of articles on real estate development issues and environmental impairment. Mr. Leisch is a frequent speaker on market conditions in the industry. Mr. Leisch created *Trendlines*, a presentation on the economy and commercial market conditions, which he now presents annually in major American cities. He is a member of ULI and NCREIF, and a member of the research committee of The Real Estate Round Table.

Mr. Leisch holds B.A. and M.S. degrees from the University of Wisconsin in Urban Planning. In 1990, his lifetime achievement in the industry was acknowledgment by the American Society of Real Estate Counselors when he was designated a Counselor of Real Estate (CRE) and again in 2000 when he was invited to join Lambda Alpha, the Land Economics Honor Society. Mr. Leisch is a member of the Board of the Washington DC Economic Partnership -- the city's economic development authority.