



David Weisel

President, Consulting Division

Mr. Weisel is President of the Consulting Division in Delta's Alexandria headquarters.

Mr. Weisel's clients include Fortune 100 companies, domestic and foreign real estate investment funds, real estate investment trusts, private investors, and federal, state and local governments. He has experience in many property types, from Class A office towers in New York City to abandoned manufacturing plants in the Carolinas; from resort facilities in Hawaii to single-room occupancy boarding houses in the Midwest; and from senior housing complexes to child-care centers. His work has taken him to more than 100 metropolitan areas and 40 states in the U.S., and to international markets as well.

Prior to joining Delta Associates, Mr. Weisel spent five years with Arthur Andersen LLP, where he managed the real estate valuation and consulting practice in the Washington DC metropolitan area office of the firm's Strategy, Finance & Economics division. He also worked for Riggs & Co. serving as valuation manager, asset manager, and investment analyst for a \$1 billion real estate fund. He worked for eight years with Real Estate Research Corporation (RERC), a national consulting firm, leaving as director of its Washington, DC office.

Mr. Weisel is a member of The Counselors of Real Estate, The Urban Land Institute, and the American Real Estate Society. He is an Affiliate Member of the Appraisal Institute. He has published several articles on real estate market and investment issues.

Mr. Weisel is a graduate of Harvard University where he received a master's degree in City and Regional Planning. He received a B.A. in Politics from Brandeis University.